

WORKING PAPERS - are generally speeches and research reports to the Florida Citrus Commission and other industry organizations. The content focuses on research results and industry implications. Technical details of the analytical models are presented in other professional and Economic Research Department publication outlets.

WORKING PAPERS--1974

74-1	Jan. 9	THE GROWER AND CITRUS FUTURES (Lester).
74-2	Jan. 9	HEDGING AND SPECULATION (Ward).
74-3	Jan. 16	ESTIMATED VALUE OF THE 1974-75 FLORIDA GRAPEFRUIT CROP (Lester) (no copy).
74-4	Jan. 21	CURRENT ECONOMIC OUTLOOK FOR FLORIDA CITRUS (Lester).
74-5	Feb. 7	PROCEDURES FOR ESTIMATING SCHOOL ORANGE JUICE POTENTIALS IN METROPOLITAN MARKETS (Fairchild).
74-6	Feb. 8	THE RESEARCH PROGRAM OF THE ERD (Ward) (no copy).
74-7	Feb. 11	A PRELIMINARY INVESTIGATION OF FLORIDA'S FRESH GRAPEFRUIT SIZE REGULATIONS (Fairchild).
74-8	Jan. 14	ENERGY NEEDS OF THE FLORIDA CITRUS INDUSTRY (Lester).
74-9	Feb. 18	OPTIMAL ADVERTISING SIGNALS IN THE FLORIDA CITRUS INDUSTRY, AN APPLICATION (Hochman, Regev and Ward).
74-10	Apr. 6	PROCESSED CITRUS PRODUCTS--PRESENT AND FUTURE ECONOMIC OUTLOOK (Lester) (no copy).
74-11	Apr.	MARKET LIQUIDITY IN THE FCOJ FUTURES MARKET (Ward).
74-12	Mar. 8	ESTIMATED ORANGE JUICE POTENTIALS FOR SCHOOL SYSTEMS IN THE ATLANTA METROPOLITAN MARKET (Fairchild).
74-13	Mar. 14	COST FORMULATIONS FOR VARIOUS ORANGE JUICE SERVING METHODS IN SCHOOLS (Fairchild).
74-14		LONG RANGE OUTLOOK FOR FLORIDA CITRUS (Lester) (no copy).
74-15	Feb. 18	GRAPEFRUIT UPDATE (Lester).
74-16	Mar. 21	ORANGE JUICE: THE NON-INFLATIONARY SOURCE OF NUTRITION IN SCHOOL FEEDING PROGRAMS (Fairchild).
74-17	May 7	ECONOMIC FACTORS AND CURRENT CONCERNS OF MARKETING THE 1973-74 CITRUS CROP (Lester).
74-18	Apr. 6	FROZEN CITRUS PRODUCTS--PRESENT AND FUTURE ECONOMIC OUTLOOK (Lester).
74-19	Apr.	FLORIDA CITRUS OUTLOOK, APRIL 1974 REPORT (Lester).
74-20	May	DEMAND SUBSTITUTION BETWEEN NATURAL, FLAVORED AND SYNTHETIC CITRUS JUICES (Chern).

74-21	May 2	TODAY AND TOMORROW IN THE OJ, OD AND OS MARKETS (Lester).
74-22	May 15	COMMENTS ON FCOJ FUTURES (Ward).
74-23	May 15	THE MAY 1974 DISCUSSION OF FCOJ IMPORTS AND EXPORTS (Lester).
74-24	May 24	FUTURE ASPECTS OF THE FLORIDA CITRUS INDUSTRY (Ward).
74-25	May	THE FCOJ POOL AND THE 1974-75 SEASON (Lester).
74-26	May	GROWER RETURNS IN THE FLORIDA CITRUS INDUSTRY (Fairchild).
74-27	May	HARVESTING OUTLOOK FOR THE FLORIDA CITRUS INDUSTRY (Fairchild).
74-28	June 5	GOLD IN FLORIDA TREES (Ward).
74-29	June 5	REVISITING THE D-S STATIC ADVERTISING THEOREM: AN APPLICATION (Ward).
74-30	June 5	CONCENTRATION IN THE CITRUS PROCESSING INDUSTRY (Ward and Niles).
74-31	June 5	ESTIMATED PRODUCTION LEVELS AND HARVEST LABOR REQUIREMENTS AND COSTS IN THE FLORIDA CITRUS INDUSTRY (Fairchild).
74-32	June 11	INCENTIVE PAYMENTS FOR ORANGES AND ORANGE PRODUCTS IN THE SCHOOL MARKET (Fairchild).
74-33	July 10	ECONOMIC OUTLOOK FOR FLORIDA CITRUS (Lester).
74-34	July 19	ESTIMATED GROWER RETURNS ASSOCIATED WITH MARKETING ORDER 105-6.01 (FCOJ POOL) (includes testimony at public hearing) (Lester).
74-35	Aug. 26	CITRUS GROWER RETURNS PER ACRE (Fairchild).
74-36	Sep. 3	SUPPLY AND DEMAND SITUATION FOR FLORIDA CITRUS (Lester).
74-37	Sep.	PROBLEMS, PROGRAMS AND POTENTIALS IN THE SCHOOL ORANGE JUICE MARKET (Fairchild).
74-38	Sep. 12	FUTURES QUESTIONS PRESENT TO FUTURES COMMITTEE, FDOC (Ward).
74-39	Sep. 18	MARKET SURVEY OF TRADE REACTION TO FLORIDA'S NEW GRAPEFRUIT SIZES (Fairchild).
74-40	Sep.	ORANGE OUTLOOK (Ward and Dasse).
74-41	Sep. 11	THE COST PRICE SQUEEZE, OR WHO GETS WHAT OUT OF THE ORANGE DOLLAR? (Lester).
74-42	Sep. 17	THE CITRUS OUTLOOK 1974-75 (Ward).
74-43	Oct. 23	FLORIDA CITRUS OUTLOOK 1974-75 SEASON (Lester, <i>et al.</i>).
74-44	Oct. 25	ESTIMATED WEEKLY AND BI-WEEKLY HARVEST LABOR REQUIREMENTS FOR ALL FLORIDA CITRUS, 1974-75 SEASON (Fairchild).

74-45	Oct. 17	AD-REBATE ANALYSES (Ward).
74-46	Nov. 11	THE GENERAL ECONOMIC OUTLOOK FOR CITRUS (Lester).
74-47	Nov. 4	TRADE OPINIONS OF SIZE-COUNT VARIATIONS IN FRESH FLORIDA GRAPEFRUIT SHIPMENTS (Fairchild).
74-48	Nov. 14	THE THREE P'S OF FUTURES TRADING (Ward).
74-49	Dec. 4	PRODUCT AND TRANSPORTATION COST ESTIMATES OF FLORIDA ORANGE JUICE DELIVERED TO LOS ANGELES, CALIFORNIA (Fairchild).

WORKING PAPERS--1975

75-1	Jan. 15	FLORIDA FCOJ OUTLOOK (Lester).
75-2	Jan. 16	FCOJ SUPPLY AND DEMAND FOR THE FUTURE (Lester).
75-3	Feb. 18	PROCESSED CITRUS PRODUCTS--PRESENT AND FUTURE ECONOMIC OUTLOOK (Lester).
75-4	Mar. 20	THE STRUCTURE AND FUTURE OUTLOOK OF THE FLORIDA CITRUS INDUSTRY (Lester).
75-5	Apr. 3	FUTURE OUTLOOK: FLORIDA ORANGES AND GRAPEFRUIT (Lester).
75-6	July 9	PROSPECTS FOR CITRUS MARKETING (Lester).
75-7	Nov. 6	AN ECONOMIC ANALYSIS OF FCOJ IMPORTS AND EXPORTS (Ward).
75-8	Sep. 10	A "BULL" IN THE ORANGE GROVE (Ward).
75-9	Nov.	LABOR ISSUES CONFRONTING THE FLORIDA CITRUS INDUSTRY (Fairchild).
75-10	Nov. 25	ESTIMATED WEEKLY AND BI-WEEKLY HARVEST LABOR REQUIREMENTS FOR ALL FLORIDA CITRUS, 1975-76 SEASON (Fairchild).
75-11	Dec. 4	PROFILES OF FLORIDA CITRUS PICKERS (Fairchild).
75-12	Dec. 16	THE IMPACT OF PULP WASH ON FLORIDA CITRUS INDUSTRY REVENUE (Lester).

WORKING PAPERS--1976

76-1	Jan. 7	COMMENTS ON "A DAY WITHOUT SUNSHINE", A DOCUMENTARY FILM PRODUCED BY STATION WPBT, NORTH MIAMI, FLORIDA (Fairchild).
76-2	Jan. 7	HIGHLIGHTS OF HARVESTING LABOR RESEARCH (Fairchild).

76-3	Feb. 3	A TWO-PRICING SYSTEM FOR EXPORTING FROZEN CONCENTRATED ORANGE JUICE (Ward).
76-4	June 16	CHANGES IN CONSUMER DEMAND INTERRELATIONSHIPS BETWEEN FCOJ AND COJ (Myers).
76-5	July 21	ECONOMIC IMPACTS OF FCOJ IMPORTS AND EXPORTS ON THE FLORIDA CITRUS INDUSTRY (Myers).
76-6	Sep. 22	LONG RANGE PRODUCTION OUTLOOK FOR FLORIDA CITRUS (Myers).
76-7	Oct. 25	FLORIDA CITRUS OUTLOOK, 1976-77 SEASON (Myers).
76-8	Nov. 4	THE SCHOOL MARKET POTENTIAL FOR ORANGE PRODUCTS AND ASSOCIATED PROGRAM COSTS (Fairchild).
76-9	Nov. 16	FLORIDA DEPARTMENT OF CITRUS ADVERTISING RESEARCH PROGRAMS (Myers and Lee).
76-10	Nov. 30	ESTIMATED WEEKLY AND BI-WEEKLY HARVEST LABOR REQUIREMENTS FOR ALL FLORIDA CITRUS, 1976-77 SEASON (Fairchild).
76-11	Dec. 14	A DISCUSSION OF FLORIDA CITRUS BY-PRODUCTS (Fairchild).

WORKING PAPERS--1977

77-1	Jan. 5	GROWER BENEFITS THROUGH IMPROVED EMPLOYEE MANAGEMENT (Fairchild).
77-2	Jan. 5	FLORIDA CITRUS PROJECTIONS (Myers).
77-3	Jan. 21	ECONOMIC IMPACT COMMENTS RELATING TO JANUARY, 1977 FREEZE (Myers).
77-4	Feb. 11	ECONOMIC OUTLOOK-UPDATE FOLLOWING JANUARY, 1977 FREEZE (Myers).
77-5	Feb. 15	ECONOMIC OUTLOOK-UPDATE FOLLOWING JANUARY, 1977 FREEZE (Myers).
77-6	Mar. 11	EVALUATION OF MARCH 9 CITRUS CROP ESTIMATES (Myers).
77-7	Mar. 23	POST-FREEZE OUTLOOK FOR FLORIDA GRAPEFRUIT AND GRAPEFRUIT PRODUCTS (Myers).
77-8	May	MARKETING AND CONSUMPTION OF PROCESSED CITRUS PRODUCTS IN THE UNITED STATES, CANADA AND LATIN AMERICA (Myers).
77-9	June 15	A STUDY OF THE IMPACT OF THREE-PARTY PROGRAM ON EUROPEAN DEMAND FOR U. S. FCOJ, (Lee).
77-10	June	A STUDY OF THE IMPACT OF SHIPPING HOLIDAYS ON FLORIDA FRESH CITRUS FRUIT SHIPMENTS (Lee.)
77-11	July 6	FUTURE ECONOMIC PROSPECTS FOR FLORIDA CITRUS (Myers).

77-12	July 19	ECONOMIC OUTLOOK FOR FLORIDA GRAPEFRUIT PRODUCTION AND CONSUMPTION (Myers).
77-13	Sep. 20	ECONOMIC IMPORTANCE AND OUTLOOK FOR FLORIDA GRAPEFRUIT (Myers).
77-14	Oct. 25	FLORIDA CITRUS OUTLOOK 1977-78 SEASON (Myers).
77-15	Oct. 6	A RETROSPECTIVE LOOK AT THE 1976-77 SEASON: HAS A STRUCTURAL SHIFT OCCURRED? (Tilley).
77-16	Nov. 16	CITRUS OUTLOOK 1977-78 SEASON (Tilley).

WORKING PAPERS--1978

78-1	Jan. 10	LONG RANGE PROJECTIONS FOR FLORIDA INDIAN RIVER AND INTERIOR GRAPEFRUIT PRODUCTION (Myers).
78-2	Jan. 24	REPORT #1: ECONOMIC IMPACT OF PROPOSED GRAPEFRUIT DEMAND EXPANSION PROGRAMS (Myers). REPORT #2: ECONOMIC IMPORTANCE AND OUTLOOK FOR FLORIDA GRAPEFRUIT (Myers). REPORT #3: ECONOMIC OUTLOOK FOR FLORIDA GRAPEFRUIT (Myers).
78-3	Mar. 21	FLORIDA CITRUS OUTLOOK UPDATE 1977-78 SEASON (Myers).
78-4	May 2	THE IMPACT OF DEVELOPING FLORIDA CITRUS JUICE MARKETS IN JAPAN: A BACKGROUND PAPER (Fairchild).
78-5	July	WORLD CITRUS PRODUCTION AND TRADE: CURRENT SITUATION AND FUTURE OUTLOOK (Myers and Grierson).
78-6	July 31	THE BRAZILIAN CITRUS INDUSTRY: SCOPE AND OUTLOOK (Myers).
78-7	July 31	ORANGE UTILIZATION AND FCOJ UPDATE JULY 31, 1978 (Myers).
78-8	Aug.	U.S. AND WORLD CITRUS PRODUCTION TRENDS AND MARKET EXPANSION ALTERNATIVES (Myers).
78-9	July 24	A METHOD FOR ESTIMATING ORANGE JUICE SERVING COSTS IN SCHOOLS (Fairchild).
78-10	Aug. 31	THE ESTIMATED COST OF WORKMEN'S COMPENSATION INSURANCE TO THE FLORIDA CITRUS INDUSTRY (Fairchild).
78-11	Sep. 20	THE ROLE OF HABITS AND INVENTORIES IN CONSUMER PURCHASES OF ORANGE JUICE PRODUCTS (Tilley).
78-12	Sep. 20	AN ECONOMIC EVALUATION OF THREE-PARTY PROMOTIONAL PROGRAM ON EUROPEAN DEMAND FOR U. S. FCOJ (Myers and Lee).
78-13	Sep. 20	ESTIMATED PRODUCTION TRENDS FOR FLORIDA CITRUS 1979-80 THROUGH 1984-85 (Myers).

78-14	Oct. 24	FLORIDA CITRUS OUTLOOK 1978-79 SEASON (Myers).
78-15	Oct. 24	FLORIDA CITRUS MARKETING OUTLOOK AND GROWER MARKETING ALTERNATIVES (Fairchild).
78-16	Oct. 17	FLORIDA CITRUS MARKETING OUTLOOK 1978-79 SEASON (Myers).
78-17	Nov. 9	ECONOMIC VALUE OF THREE-PARTY MARKET DEVELOPMENT PROGRAM (Myers).
78-18	Dec. 14	THE BRAZILIAN CITRUS INDUSTRY AN OVERVIEW (Myers).
78-19	Aug. 21	THE ESTIMATED COST OF WORKMEN'S COMPENSATION INSURANCE TO THE FLORIDA CITRUS INDUSTRY (Fairchild).

WORKING PAPERS--1979

79-1	Jan. 16	BRAZILIAN CITRUS INDUSTRY AND CURRENT IMPORT SITUATION (Myers).
79-2	Jan. 16	OUTLOOK FOR INDIAN RIVER GRAPEFRUIT (Fairchild).
79-3	Jan. 24	DELIVERED-IN AND RETAIL VALUE OF FLORIDA CITRUS (Fairchild).
79-4	Jan. 26	THE ECONOMIC IMPORTANCE OF LEAD ARSENATE TO THE FLORIDA GRAPEFRUIT INDUSTRY (Fairchild and Tilley).
79-5	Feb. 21	FCOJ IMPORT-EXPORT POLICIES AND PROGRAMS: AN OVERVIEW (Myers, Tilley, Lee, Fairchild, and Brooks).
79-6	Feb. 21	OUTLOOK UPDATE (Tilley).
79-7	Mar. 12	FCOJ SUPPLY-DEMAND OUTLOOK (Fairchild).
79-8	Mar. 14	ECONOMIC IMPACT OF VARIOUS FCOJ IMPORT LEVELS (Myers).
79-9	Apr. 17	ECONOMIC EVALUATION OF PROCESSED GRAPEFRUIT ADVERTISING STRATEGY (Myers).
79-10	Apr. 17	FCOJ OUTLOOK UPDATE AND EVALUATION OF SPRING PRICE PROMOTION (Myers).
79-11	May 10	THE ECONOMIC IMPACT OF USDA CROP ESTIMATING PROCEDURES ON THE FLORIDA FRESH GRAPEFRUIT MARKET (Fairchild).
79-12	May 15	SUMMARY OF BASIC ISSUES SURROUNDING FCOJ THREE-PARTY PROGRAM (Myers).
79-13	June 20	ECONOMIC IMPACT OF REDUCING RETAIL PACK BRIX LEVEL FROM 44.8° TO 41.8° FOR FCOJ SHIPPED TO CANADA (Myers).
79-14	June 20	FLORIDA CITRUS INDUSTRY COST ADVANTAGES OF 4+1 VERSUS 3+1 FCOJ (Myers).
79-15	July 24	REPORT #1: IMPORT AND RETAIL DEMAND FOR ORANGE JUICE IN CANADA (Tilley). REPORT #2: CURRENT DEMAND AND PROJECTED ADVERTISING IMPACT FOR PROCESSED GRAPEFRUIT PRODUCTS (Myers).

79-16	July 31	FUTURE SUPPLY-DEMAND OUTLOOK FOR FCOJ (Fairchild).
79-17	Sep. 10	LONG-RANGE OUTLOOK FOR FLORIDA CITRUS PRODUCTION AND PRODUCT UTILIZATION (Myers).
79-18	Sep. 12	FCOJ IMPORTS FOR 1978-79 AND FUTURE TRENDS IN IMPORTS (Myers).
79-19	Sep. 18	OVERVIEW OF INTERNATIONAL CITRUS: PRODUCTION AND MARKETING (Myers).
79-20	Sep. 18	SUMMARY STATEMENT OF ECONOMIC IMPACT OF REDUCING RETAIL PACK BRUX LEVEL FROM 44.8° TO 41.8° FOR FCOJ SHIPPED TO CANADA (Myers).
79-21	Sep. 18	THE BRAZILIAN CITRUS INDUSTRY: HISTORICAL PERSPECTIVE, CURRENT STATUS AND FUTURE OUTLOOK (Tilley).
79-22	Sep. 18	EVALUATION OF THE SPRING PRICE PROMOTION (Tilley).
79-23	Sep. 19	ESTIMATED INCREASES NEEDED IN FDOC CITRUS EXCISE TAXES THROUGH 1984-85 TO MAINTAIN PROGRAM LEVELS (Myers).
79-24	Sep. 24	COMMENTS ON THE CONSUMER IMPACT OF A BAN ON LEAD ARSENATE FOR FLORIDA GRAPEFRUIT (Fairchild).
79-25	Sep.	IMPORTANCE OF UNDERSTANDING CONSUMPTION DYNAMICS IN MARKET RECOVERY PERIODS (Tilley).
79-26	Oct. 23	FLORIDA CITRUS OUTLOOK 1979-80 SEASON, OCTOBER 23, 1979 (Myers).
79-27	Dec. 7	ECONOMIC ANALYSIS OF THE IMPACT OF A LEAD ARSENATE CANCELLATION ON FLORIDA GRAPEFRUIT (Fairchild).
79-28	Oct. 16	EQUATING FUTURE PRODUCTION AND U. S. DEMAND FOR FCOJ (Fairchild).
79-29	Oct. 20	CONSUMER SENSITIVITY TO PRICE CHANGES DUE TO PRODUCTION FLUCTUATIONS: THE ORANGE JUICE EXAMPLE (Myers).

WORKING PAPERS--1980

80-1	Jan. 29	1980 OUTLOOK FOR FLORIDA CITRUS (Myers).
80-2	Jan. 30	ASSUMPTIONS AND PROGRAM USED IN CALCULATION OF RELATIVE COSTS OF RETAIL FCOJ PACKED IN AND OUT OF STATE (Tilley).
80-3	Feb. 20	BRAZILIAN CITRUS INDUSTRY AND FCOJ OUTLOOK UPDATE (Tilley).
80-4	Feb. 21	THE ECONOMIC IMPACT OF REVISING THE FLORIDA MINIMUM STANDARD FOR RETAIL AND INSTITUTIONAL PACK FCOJ FROM 44.8° BRUX TO 41.8° BRUX (Myers and Tilley).
80-5	Feb. 21	SUMMARY OF STUDY OF REDUCING BRUX LEVEL FOR FCOJ GOING TO CANADA (Myers).

80-6	Apr. 17	FCOJ OUTLOOK UPDATE (Tilley).
80-7	Apr. 24	ECONOMIC CONSIDERATIONS ASSOCIATED WITH THE PRODUCTION OF NARINGIN AND NEOHESPERIDIN DIHYDROCHALCONE (Fairchild).
80-8	May 9	AN ECONOMIC EVALUATION OF RETAIL-PACKED HIGH-DENSITY FROZEN CONCENTRATED ORANGE JUICE (Fairchild and Tilley).
80-9	Mar. 19	TECHNIQUES FOR MEASURING MARKETING DEVELOPMENT PROGRAMS (Tilley).
80-10	June 17	FCOJ OUTLOOK UPDATE (Tilley).
80-11	June 24	DEPARTMENT OF CITRUS-ECONOMIC RESEARCH DEPARTMENT (Gunter).
80-12	June	ECONOMIC INFORMATION IN SUPPORT OF THREE-PARTY PROGRAM RECOMMENDATIONS, 1980-81 (Fairchild).
80-13	July 23	THE ECONOMIC IMPACT OF CHANGING THE FEDERAL STANDARD FOR RETAIL AND INSTITUTIONAL PACK FCOJ FROM 41.8° BRIX TO 43.2° BRIX (Fairchild).
80-14	Sep. 23	ECONOMIC IMPACT OF SHIPPING HOLIDAYS ON FRESH FLORIDA ORANGE AND GRAPEFRUIT (Gunter, Lee and Fairchild).
80-15	Oct. 28	ESTIMATED LONG-RANGE PRODUCTION TRENDS FOR FLORIDA CITRUS: 1981-82 THROUGH 1999-2000 (Fairchild).
80-16	Oct. 28	REPORT 1#: BRAZILIAN CITRUS INDUSTRY: IMPLICATIONS FOR FLORIDA IN THE 1980-81 SEASON (Tilley, Gunter, and Fairchild). REPORT 2#: FLORIDA CITRUS OUTLOOK 1980-81 SEASON (Gunter, Tilley, Fairchild, Lee, and Brooks).
80-17	Dec. 16	THE FLORIDA GRAPEFRUIT SITUATION: PAST, PRESENT AND FUTURE (Gunter, Fairchild, Tilley, and Brooks).
80-18	Dec. 11	FLORIDA CITRUS OUTLOOK, 1980-81 SEASON (Gunter, Tilley, and Fairchild).
80-20	Dec. 1	PROJECTED SPECIALTY CITRUS FRUIT PRODUCTION, 1981-82 THROUGH 1985-86 (Fairchild).
80-21	Nov. 24	IMPACT OF THE BRAZILIAN CITRUS INDUSTRY ON THE FLORIDA CITRUS GROWERS (Tilley and Gunter).

WORKING PAPERS--1981

81-1	Jan. 26	ECONOMIC FEASIBILITY OF PRODUCING NARINGIN FROM FLORIDA GRAPEFRUIT (Fairchild).
81-2	Jan. 29	ECONOMIC IMPACT OF CHANGING THE STANDARD OF IDENTITY OF FCOJ (Gunter, Fairchild and Tilley).
81-3	Jan.15-16	MARKET STRUCTURE FOR FLORIDA CITRUS (Gunter).

81-4	Feb. 27	ECONOMIC ANALYSIS OF THE IMPACT OF AN ETHYLENE DIBROMIDE CANCELLATION ON THE FLORIDA CITRUS INDUSTRY (Fairchild and Lee).
81-5	Jan. 9	FCOJ OUTLOOK UPDATE (Gunter and Tilley).
81-6	Feb. 18	FLORIDA POST-FREEZE CITRUS OUTLOOK, 1980-81 SEASON (Gunter, Tilley, Fairchild, Lee and Brooks).
81-7	Mar. 18	EUROPEAN THREE-PARTY PROGRAM EVALUATION (Gunter, Fairchild, Tilley and Lee).
81-8	May 20	AN ECONOMIC EVALUATION OF PROPOSED FLORIDA MINIMUM BRIX STANDARDS FOR RETAIL AND INSTITUTIONAL PACK FCOJ (Fairchild, Gunter and Tilley).
81-9	May 22	ECONOMIC IMPACT OF REQUIRING SODIUM BENZOATE AS A TRACER IN WATER EXTRACTED SOLUBLE FRUIT SOLIDS (Fairchild and Gunter).
81-10	June 3	ECONOMIC IMPACT OF A U.S. TARIFF REDUCTION ON FROZEN CONCENTRATED ORANGE JUICE (Gunter, Tilley and Lee).
81-11	Apr. 22	BRAZILIAN CITRUS INDUSTRY: LONG- AND SHORT-RUN IMPLICATIONS FOR FLORIDA (Tilley).
81-12	Aug. 7	EVALUATION OF ALTERNATIVE ORANGE FACTORING METHODS (Gunter, Lee, and Almeter).
81-13	Aug. 14	ESTIMATED FUTURE FLORIDA GRAPEFRUIT PRODUCTION TRENDS BY VARIETY AND MARKETING DISTRICT (Fairchild).
81-14	Sep.	ECONOMIC IMPACT OF U.S. TARIFF REDUCTION ON FROZEN CONCENTRATED ORANGE JUICE: FOREIGN TRADE ZONES (Gunter, Tilley and Fairchild).
81-15	Oct. 28	ECONOMIC IMPACT OF LOSING THE FRESH GRAPEFRUIT MARKET IN JAPAN (Gunter and Lee).
81-16	Oct. 27	FLORIDA CITRUS OUTLOOK: 1981-82 SEASON (Gunter and Tilley).
81-17	Nov. 4	ECONOMIC EVALUATION OF PROPOSED YIELD CONTROL RULE CHANGES (Fairchild and Gunter).
81-18	Nov.	CITRUS EXPORTS: IMPACT ON GROWER RETURNS (Gunter and Fairchild).
81-19	Dec. 4	ECONOMIC EVALUATION OF PROPOSED INCREASE IN GRAPEFRUIT ADVERTISING (Gunter, Tilley, Lee, and Fairchild).
81-20	Sep. 2	AN EVALUATION OF ALTERNATIVE PROCESSED GRAPEFRUIT FACTORING METHODS (Gunter, Fairchild, Lee and Almeter).
81-21	June 29	COMMENTS FROM: "ECONOMIC IMPACT OF A U. S. TARIFF REDUCTION ON FROZEN CONCENTRATED ORANGE JUICE" dated 6/3/81 (Gunter).

WORKING PAPERS--1982

82-1	Jan. 12	CURRENT CITRUS ACREAGE AND IMPLICATIONS FOR THE FUTURE (no copy) (Fairchild).
82-2	Jan. 22	ECONOMIC CONSIDERATIONS ASSOCIATED WITH PACKING HIGHER-DENSITY FCOJ IN DOWN-SIZED RETAIL CONTAINERS (Fairchild).
82-3	Feb. 23	FLORIDA POST-FREEZE CITRUS OUTLOOK 1981-82 SEASON (Gunter and Tilley).
82-4	Mar. 17	ECONOMIC EVALUATION OF THE PROPOSED REDUCTION IN MINIMUM FRUIT SOLIDS STANDARDS FOR RECONSTITUTED GRAPEFRUIT JUICE PACKED IN FLORIDA (Gunter, Tilley, Fairchild and Lee).
82-5	May 19	FCOJ OUTLOOK UPDATE 1981-82 SEASON (Gunter and Tilley).
82-6	June 10	FLORIDA CITRUS SITUATION AND OUTLOOK (Gunter).
82-7	Sep. 22	GRAPEFRUIT SUPPLY AND DEMAND: PAST AND FUTURE (Fairchild and Gunter).
82-8	Oct. 26	FLORIDA CITRUS OUTLOOK: 1982-83 SEASON (Gunter).
82-9	Dec. 14	FLORIDA GRAPEFRUIT SUPPLY-DEMAND SITUATION AND OUTLOOK (Gunter, Fairchild and Lee).
82-10	Sep. 28	FLORIDA CITRUS SUPPLY-DEMAND SITUATION AND OUTLOOK FOR THE FUTURE (Tilley and Gunter).
82-11	Aug. 30	FOREIGN MARKET DEVELOPMENT AND MAINTENANCE THROUGH THE THREE PARTY PROGRAM (Fairchild).

WORKING PAPERS--1983

83-1	Jan. 19	GRAPEFRUIT ADVERTISING: REVISITED (Gunter and Lee).
83-2	Jan. 13	THE FLORIDA GRAPEFRUIT SUPPLY DEMAND SITUATION (Gunter and Fairchild).
83-3	Mar. 15	OUTLOOK UPDATE 1982-83 SEASON (Gunter).
83-4	Mar. 15	ESTIMATED TRENDS IN FLORIDA CITRUS PRODUCTION (Fairchild).
83-5	June 9	EUROPEAN MARKET DEVELOPMENT AND MAINTENANCE PROGRAMS (Fairchild).
83-6	June 17	TESTIMONY FOR HEARING IN CONNECTION WITH ITC INVESTIGATION OF FROZEN CONCENTRATED ORANGE JUICE FROM BRAZIL [INVESTIGATION NO.701TA-184 (FINAL)] (Gunter).
83-7	June 8	GRAPEFRUIT: SUPPLY, DEMAND AND OUTLOOK (Gunter).
83-8	Sep. 13	FLORIDA CITRUS PRODUCTION AND PROCESSING DIRECTIONS (Gunter).

83-9	Oct. 5	GRAPEFRUIT: PREVIOUS SALES AND FUTURE OUTLOOK (Gunter and Fairchild).
83-10	Oct. 31	ESTIMATED FCOJ IMPORTS AND EQUALIZATION TAXES, 1983-84 THROUGH 1987-88 SEASONS (Fairchild and Gunter).
83-11	Oct. 25	FLORIDA CITRUS OUTLOOK: 1983-84 SEASON (Gunter and Brown).
83-12	Nov. 29	THE VALUE OF EDB IN POST-HARVEST FUMIGATION TO THE FLORIDA CITRUS INDUSTRY (Fairchild and Lee).
83-13	Oct. 13	FLORIDA CITRUS--A LOOK AHEAD (Gunter).

WORKING PAPERS--1984

84-1	Jan. 12	AN ECONOMIC EVALUATION OF INCLUSION OF WATER EXTRACTED SOLUBLE ORANGE SOLIDS (WESOS) IN FCOJ AND FCOJ FOR MANUFACTURING (Gunter and Fairchild).
84-2	Jan. 11	THE POTENTIAL ECONOMIC IMPACT OF ELIMINATING OR REDUCING THE 10% MATURITY TOLERANCE FOR FRESH FRUIT FOR EXPORT (Fairchild).
84-3	Jan. 18	FLORIDA'S POST-FREEZE CITRUS OUTLOOK, 1983-84 SEASON (Gunter).
84-4	Feb. 15	OUTLOOK UPDATE FOR ORANGES, 1983-84 SEASON (Gunter and Brown).
84-5	Mar. 13	OUTLOOK UPDATE FOR GRAPEFRUIT, 1983-84 (Gunter and Brown).
84-6	Feb. 22	MARKETING FLORIDA CITRUS (Gunter).
84-7	Apr. 24	OUTLOOK UPDATE FOR FLORIDA GRAPEFRUIT: APRIL 1984 (Fairchild and Gunter).
84-8	May 25	FLORIDA CITRUS--A POST-FREEZE ASSESSMENT (Fairchild and Gunter).
84-9	Jul. 10	FLORIDA DEPARTMENT OF CITRUS ECONOMIC RESEARCH BUDGET REVIEW (Gunter).
84-10	Jul. 14-21	TRADE BARRIERS--THE CITRUS SITUATION (Gunter).
84-11	Sep. 5	BRAZILIAN CITRUS SITUATION AND OUTLOOK, 1984-85 SEASON (Gunter).
84-12	Nov.	FLORIDA DEPARTMENT OF CITRUS EUROPEAN THREE-PARTY PROGRAM FACT SHEET (Gunter and Fairchild).
84-13	Oct. 24	FLORIDA CITRUS OUTLOOK, 1984-85 SEASON (Gunter and Brown).
84-14	Oct. 26	FLORIDA ORANGE IMPORT EQUALIZATION EXCISE TAX (Fairchild, Gunter and Lee).
84-15	Oct. 9-10	CITRUS TRADE ISSUES (Gunter).
84-16	Dec. 20	FLORIDA CITRUS PRODUCTION TRENDS, 1985-86 THROUGH 1994-95 (Fairchild).

WORKING PAPERS--1985

85-1	Jan. 16	LONG-RUN OUTLOOK FOR FLORIDA'S CITRUS INDUSTRY--1985-1995 (Gunter, Brown and Fairchild).
85-2	Feb. 12	CITRUS SUPPLY-DEMAND CONDITIONS IN THE DECADE AHEAD (Fairchild).
85-3	Feb. 20	FLORIDA CITRUS OUTLOOK 1984-85: A POST-FREEZE UPDATE (Gunter and Brown).
85-4	Mar. 5	AN ECONOMIC EVALUATION OF IN-LINE ADDITION OF WATER EXTRACTED SOLUBLE ORANGE SOLIDS (WESOS) IN FCOJ (Gunter and Fairchild).
85-5	Mar. 27	LONG-RUN OUTLOOK FOR FLORIDA'S ORANGE INDUSTRY (Gunter).
85-6	Mar. 21	BARRIERS TO CITRUS TRADE (Gunter).
85-7	May 9	IMPORTANT TRENDS IN FLORIDA'S CITRUS INDUSTRY (Gunter).
85-8	May	LONG-RUN FLORIDA ORANGE OUTLOOK: 1985-1995 (Fairchild and Gunter).
85-9	June 4	LONG-RUN FLORIDA GRAPEFRUIT OUTLOOK: 1985-1995 (Fairchild and Gunter).
85-10	May	PRELIMINARY ESTIMATES OF 1984-85 CANKER-CONTROL COSTS IN THE FLORIDA CITRUS INDUSTRY (Fairchild).
85-11	Apr. 9-10	INFORMATION NEEDS FOR EFFECTIVE COMMODITY PROMOTION: FLORIDA CITRUS (Gunter).
85-12	Oct. 23	FLORIDA CITRUS OUTLOOK 1985-86 SEASON (Gunter and Brown).
85-13	Oct. 23	THE CARIBBEAN BASIN INITIATIVE AND THE FLORIDA CITRUS INDUSTRY (Fairchild).

WORKING PAPERS--1986

86-1	Feb. 19	UPDATE OF ORANGE OUTLOOK, 1985-86 SEASON (Gunter and Brown).
86-2	Mar. 19	UPDATE OF GRAPEFRUIT OUTLOOK, 1985-86 SEASON (Gunter and Brown).
86-3	May 20	FRESH FRUIT MARKET OVERVIEW (Gunter).
86-4	May 20	RETAIL JUICE MARKET OVERVIEW (Gunter).
86-5	Oct. 29	FLORIDA CITRUS OUTLOOK 1986-87 SEASON (Brown).

WORKING PAPERS--1987

87-1	Jan. 20	WORLD ORANGE JUICE TRENDS (Brown and Lee).
87-2	Feb. 3	AN ECONOMIC EVALUATION OF INCLUSION OF WATER EXTRACTED SOLUBLE ORANGE SOLIDS (WESOS) FROM VALENCIA ORANGES IN FCOJ AND FCOJ FOR MANUFACTURING (Brown).
87-3	Feb. 17	FLORIDA SPECIALTY CITRUS PRODUCTION TRENDS 1987-88 THROUGH 1996-97 (Brown).
87-4	Apr. 22	OUTLOOK UPDATE, 1986-87 SEASON (Behr and Brown).
87-5	May 19	BRAZILIAN CITRUS SITUATION AND OUTLOOK, 1986-87 AND 1987-88 SEASONS (Behr).
87-6	Oct. 27	FLORIDA CITRUS OUTLOOK 1987-88 SEASON (Behr and Brown).
87-7	Dec. 16	FLORIDA PROCESSED ORANGE OUTLOOK UPDATE, 1987-88 SEASON (Behr and Brown).
87-8	Dec. 15	THE DECLINING SALES TREND OF FCOJ: A HISTORICAL PERSPECTIVE (Behr and Brown).

WORKING PAPERS--1988

88-1	Jan. 20	A REVIEW OF THE FLORIDA DEPARTMENT OF CITRUS BRAND ADVERTISING REBATE PROGRAM (Behr and Lee).
88-2	Feb.	MARKETING FLORIDA CITRUS PRODUCTS: AN INDUSTRY EFFORT (printed as chapter in the <i>1988 Agriculture Market Yearbook</i>) (Behr).
88-3	Mar. 16	FLORIDA CITRUS OUTLOOK UPDATE, 1987-88 SEASON (Behr and Brown).
88-4	Mar. 16	A REVIEW OF FLORIDA FRESH FRUIT PRODUCTION, UTILIZATION AND MOVEMENT (Behr and Brown).
88-5	May 11	BRAZILIAN CITRUS SITUATION AND OUTLOOK, 1987-88 AND 1988-89 SEASONS (Behr).
88-6	Oct. 26	FLORIDA CITRUS OUTLOOK, 1988-89 SEASON (Behr and Brown).
88-7	Nov. 1	CITRUS OUTLOOK 1988-89 NATIONAL MARKETING CONFERENCE (Behr).
88-8	Dec. 14	THE ROLE OF THE FLORIDA CITRUS COMMISSION AND THE FUTURE OF THE FLORIDA CITRUS INDUSTRY (Behr).

WORKING PAPERS--1989

89-1	Jan. 6	FLORIDA'S GULF COAST REGION CITRUS PRODUCTION TRENDS, 1989-90 THROUGH 1998-99 (Behr and Brown).
89-2	Jan. 18	WORLD ORANGE JUICE OUTLOOK, 1989-90 THROUGH 1998-99 SEASONS, (Behr, Brown and McClain).
89-3	Jan. 31	EVALUATION OF ALTERNATIVE FACTORING METHODS FOR EARLY AND MID-SEASON AND VALENCIA ORANGES, 1985-86, 1986-87 AND 1987-88 SEASONS (Behr and Brown).
89-4	Feb. 10	FLORIDA CITRUS (to Catfish Convention) (Behr).
89-5	Feb. 22	FLORIDA CITRUS OUTLOOK, 1988-89 SEASON (Behr and Brown).
89-6	Feb. 23	FLORIDA CITRUS (Florida Economic Growth and International Development Commission) (Behr).
89-7	May 17	THE SITUATION AND OUTLOOK FOR BRAZIL'S CITRUS INDUSTRY (Behr).
89-8	June 2	A REVIEW OF THE ISSUES CONCERNING THE MINIMUM COLOR STANDARD FOR ORANGE JUICE (Behr and Brown).
89-9	June 6	THE OUTLOOK FOR PROCESSED CITRUS PRODUCTS (Behr, Brown and McClain)
89-10	Sep. 20	UPDATE ON THE BRAZILIAN CITRUS OUTLOOK FOR THE 1989-90 SEASON (Behr)
89-11	Oct. 25	FLORIDA CITRUS OUTLOOK, 1989-90 SEASON (Behr, Brown and Lee)

WORKING PAPERS--1990

90-1	Jan. 17	FLORIDA CITRUS OUTLOOK UPDATE 1989-90 SEASON (Behr and Brown)
90-2	Feb. 21	FLORIDA CITRUS OUTLOOK UPDATE 1989-90 SEASON (Behr, Brown and Fairchild)
90-3	May 16	THE 1990-91 SITUATION AND OUTLOOK FOR THE BRAZILIAN CITRUS INDUSTRY (Behr)
90-4	June 20	FLORIDA CITRUS OUTLOOK UPDATE, 1989-90 SEASON (Behr and Brown)
90-5	Oct. 24	FLORIDA CITRUS OUTLOOK, 1990-91 SEASON (Behr and Brown)
90-6	Dec. 18	LONG-RUN FLORIDA PROCESSED ORANGE OUTLOOK 1991-92 THROUGH 2000-01 (Brown and Behr)

WORKING PAPERS--1991

91-1	Jan. 16	OUTLOOK UPDATE FOR FLORIDA'S CITRUS INDUSTRY (Behr)
91-2	Apr. 17	OUTLOOK UPDATE 1990-91 (Behr)
91-3	May 15	THE 1991-92 SITUATION AND OUTLOOK FOR THE BRAZILIAN CITRUS INDUSTRY (Behr)
91-4	July 31	MEXICO'S CITRUS INDUSTRY (Behr)
91-5	Sep. 17	WORLDWIDE CITRUS PRODUCTION AND PROCESSING (Behr)
91-6	Oct. 23	FLORIDA CITRUS OUTLOOK 1991-92 SEASON (Behr, Brown and Bedigian)
91-7	Oct. 23	CUBA'S CITRUS INDUSTRY (Behr and Albrigo)
91-8	Dec. 12	UPDATE OF THE FLORIDA GRAPEFRUIT OUTLOOK 1991-92 SEASON (Behr)

WORKING PAPERS--1992

92-1	Jan. 15	OUTLOOK UPDATE FOR FLORIDA'S CITRUS INDUSTRY (Behr and Bedigian)
92-2	Mar. 18	ISRAEL'S CITRUS INDUSTRY (Behr)
92-3	May 20	THE 1992-93 SITUATION AND OUTLOOK FOR THE BRAZILIAN CITRUS INDUSTRY (Behr)
92-4	July 2	THE IMPACT OF NAFTA ON THE PROCESSED ORANGE INDUSTRIES OF FLORIDA AND MEXICO (Behr)
92-5	Oct. 2	FLORIDA CITRUS PRODUCTION TRENDS DURING THE 1990S (Behr)
92-6	Oct. 27	FLORIDA CITRUS OUTLOOK 1992-93 SEASON (Behr and Brown)

WORKING PAPERS--1993

93-1	Jan. 19	LONG-RUN FLORIDA PROCESSED ORANGE OUTLOOK 1993-94 THROUGH 2002-03 (Brown, Behr and Bedigian)
93-2	Jan. 20	OUTLOOK UPDATE FOR FLORIDA'S CITRUS INDUSTRY (Behr, Brown, Bedigian)
93-3	Apr. 21	OUTLOOK UPDATE FOR FLORIDA'S CITRUS INDUSTRY (Brown, Behr)
93-4	June 16	OUTLOOK UPDATE FOR FLORIDA'S CITRUS INDUSTRY (Brown and Behr)
93-5	Oct. 26	FLORIDA CITRUS OUTLOOK 1993-94 SEASON (Behr & Brown)

WORKING PAPERS--1994

94-1	Feb. 16	THE NAFTA AND GATT AGREEMENTS: AND THEIR IMPACT ON FLORIDA'S CITRUS INDUSTRY (Robert M. Behr)
94-2	April 20	FLORIDA CITRUS INDUSTRY OUTLOOK UPDATE 1993-94 SEASON (Robert Behr & Mark Brown)
94-3	June 8	THE 1994-95 SITUATION AND OUTLOOK FOR THE BRAZILIAN CITRUS INDUSTRY (Robert M. Behr)
94-4	Sept. 21	RAISING THE MINIMUM GRADE STANDARDS FOR FRESH FLORIDA GRAPEFRUIT (Robert M. Behr)
94-5	Sept. 21	UPDATE ON MEXICAN ORANGE JUICE IMPORTS (Robert M. Behr)
94-6	Oct. 26	FLORIDA CITRUS OUTLOOK 1994-95 SEASON (Robert M Behr & Mark G. Brown)

WORKING PAPERS--1995

95-1	Feb. 15	FLORIDA CITRUS INDUSTRY OUTLOOK UPDATE 1994-95 SEASON (Mark G. Brown)
95-2	July 26	UPDATE OF FLORIDA AND BRAZIL ORANGE-JUICE AVAILABILITY AND PRELIMINARY EXPECTATIONS FOR 1995-96 (Mark G. Brown)
95-3	July 26	U.S. IMPORTS OF MEXICAN ORANGE JUICE AND THE NAFTA QUOTA (Mark G. Brown)
95-4	July 26	FLORIDA AND BRAZIL ORANGE-JUICE TRENDS, (Mark G. Brown)
95-5	August 28	U.S. IMPORTS OF MEXICAN TANGERINES (Mark G. Brown & Stephen R. Irwin)
95-6	August 28	IMPORTS OF FRESH CITRUS AND CITRUS PRODUCTS FROM CARIBBEAN BASIN INITIATIVE COUNTRIES (Stephen R. Irwin & Mark G. Brown)
95-7	October 25	FLORIDA CITRUS OUTLOOK, 1995-96 SEASON (Mark G. Brown and Philip Lesser)

WORKING PAPERS--1996

96-1	Oct. 30	FLORIDA CITRUS OUTLOOK 1996-97 SEASON (Philip Lesser)
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WORKING PAPERS--1997

- 97-1 Aug. 11 FLORIDA-BRAZIL PROCESSING LINKAGES (Mark Brown)
97-2 Oct. 29 FLORIDA CITRUS OUTLOOK 1997-98 SEASON (Philip Lesser)

WORKING PAPERS--1998

- 98-1 Oct. 28 FLORIDA CITRUS OUTLOOK 1998-99 SEASON (Philip Lesser)

WORKING PAPERS--1999

- 99-1 Oct. 27 FLORIDA CITRUS OUTLOOK 1999-00 SEASON (Philip Lesser)

WORKING PAPERS--2000

- 00-1 Sep. 20 TRENDS IN FLORIDA FRESH TANGERINE SHIPMENTS AND PRICES,
AND CLEMENTINE AND TANGERINE IMPORTS (Mark G. Brown)
00-2 Sep. 20 POTENTIAL IMPACTS OF CUBAN CITRUS ON FLORIDA'S CITRUS
INDUSTRY (Mark G. Brown)
00-3 Oct. 24 FLORIDA CITRUS OUTLOOK, 2000-2001 SEASON (Philip Lesser)

WORKING PAPERS--2001

- 01-1 Mar. 20 FLORIDA CITRUS OUTLOOK (Carolyn A. Brown & Mark G. Brown)
01-2 Oct. 24 FLORIDA CITRUS OUTLOOK, 2001-02 SEASON (Mark G. Brown)

WORKING PAPERS--2002

- 02-1 Oct. 30 FLORIDA CITRUS OUTLOOK, 2002-03 SEASON (Mark G. Brown)

WORKING PAPERS--2003

- 03-1 Oct. 29 FLORIDA CITRUS OUTLOOK, 2003-04 SEASON (Mark G. Brown)

WORKING PAPERS-2004

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| 04-1 | Oct. 27 | FLORIDA CITRUS OUTLOOK, 2004-05 SEASON (Mark G. Brown) |
| 04-2 | Dec. 15 | FLORIDA CITRUS OUTLOOK UPDATE, 2004-05 SEASON (Mark G. Brown) |

WORKING PAPERS-2005

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| 05-1 | Mar. 23 | FLORIDA CITRUS OUTLOOK UPDATE, 2004-05 SEASON (Mark G. Brown) |
| 05-2 | Oct. 7 | IMPORTS OF FRESH CITRUS AND CITRUS PRODUCTS FROM CARIBBEAN BASIN
ECONOMIC RECOVERY ACT COUNTRIES (Juan D. Castro-Anzola & Carolyn A. Brown) |